

YACHT TIMES

Yacht Times from Alfa Ventures IKE.

YACHT TIMES

An innovative B2B service offering our Partner Clients the full benefit of chartering out luxury brand new yachts for daily cruises to their clients without the hassle of owning the yacht(s).

Our Partners Clients can enjoy premium “wholesale” weekly/daily rates, enabling them to offer to their clients competitively, still having a wide profit margin that makes their investment worthwhile.

(projected 3-digit figures on ROI over a period of 7 Years)

► **Yacht Times** Slots can be customized depending on Partner Client's business requirements and flexibly adjusted year-to-year.

► **Yacht Times** does the rest:

Management & Operations

Crewing

Servicing & Maintenance

Parking & Winterization

Insurance & Legal

General Administration

Yacht Charter Market Size & Trends

- The global yacht charter market size was valued at USD 8.35 billion in 2024 and is expected to grow at a CAGR of 5.2% from 2025 to 2030. This growth is attributed to the increasing disposable incomes and a rising interest in luxury marine tourism are encouraging more individuals to seek unique travel experiences. In addition, the growing popularity of recreational boating activities and personalized services is enhancing demand. Furthermore, technological advancements in yacht design and operations and the expansion of yachting infrastructure further support this growth.

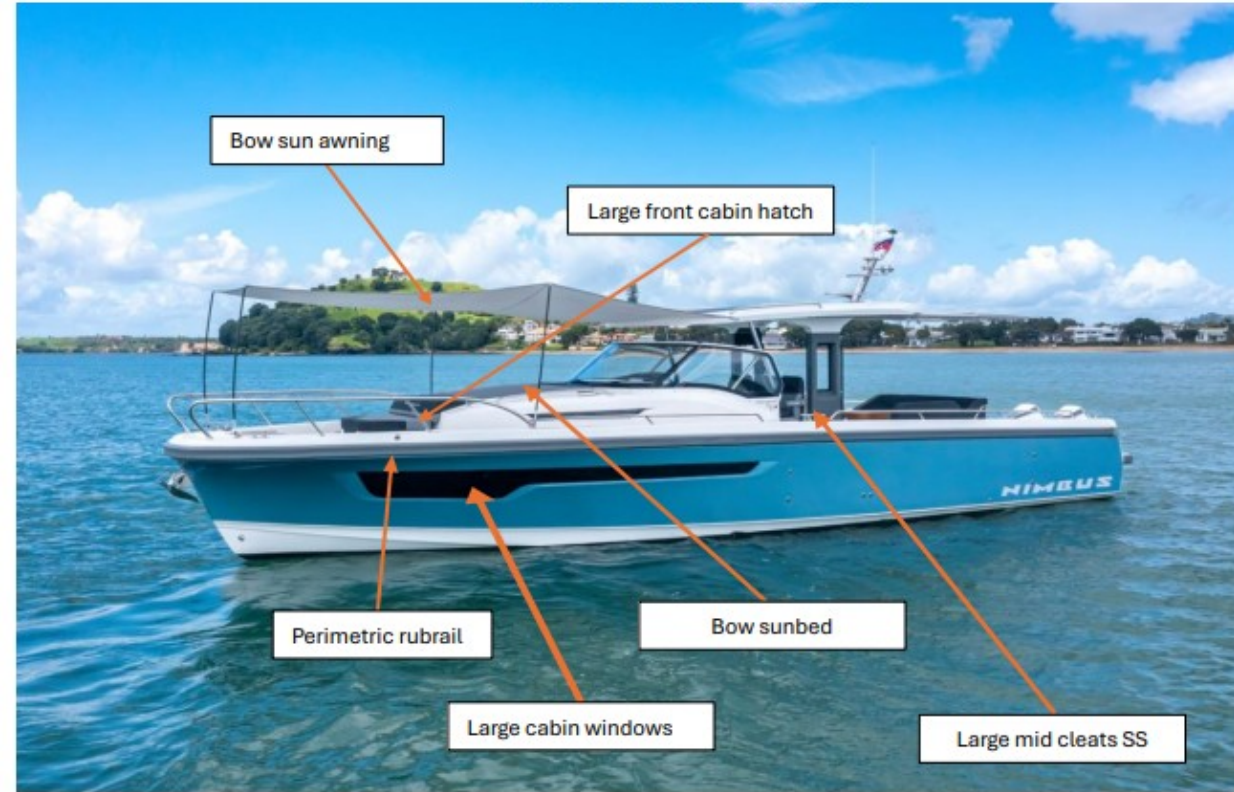


- Alfa Ventures has carried out an extensive market research for the deployment of suitable yachts in Greece, looking to standardize and set up a unique and innovative business model for the market segment of the Daily Private Cruises.

- ▶ The yacht: Nimbus T11/W11
- ▶ Crewed with captain
- ▶ Delivered Nationwide.

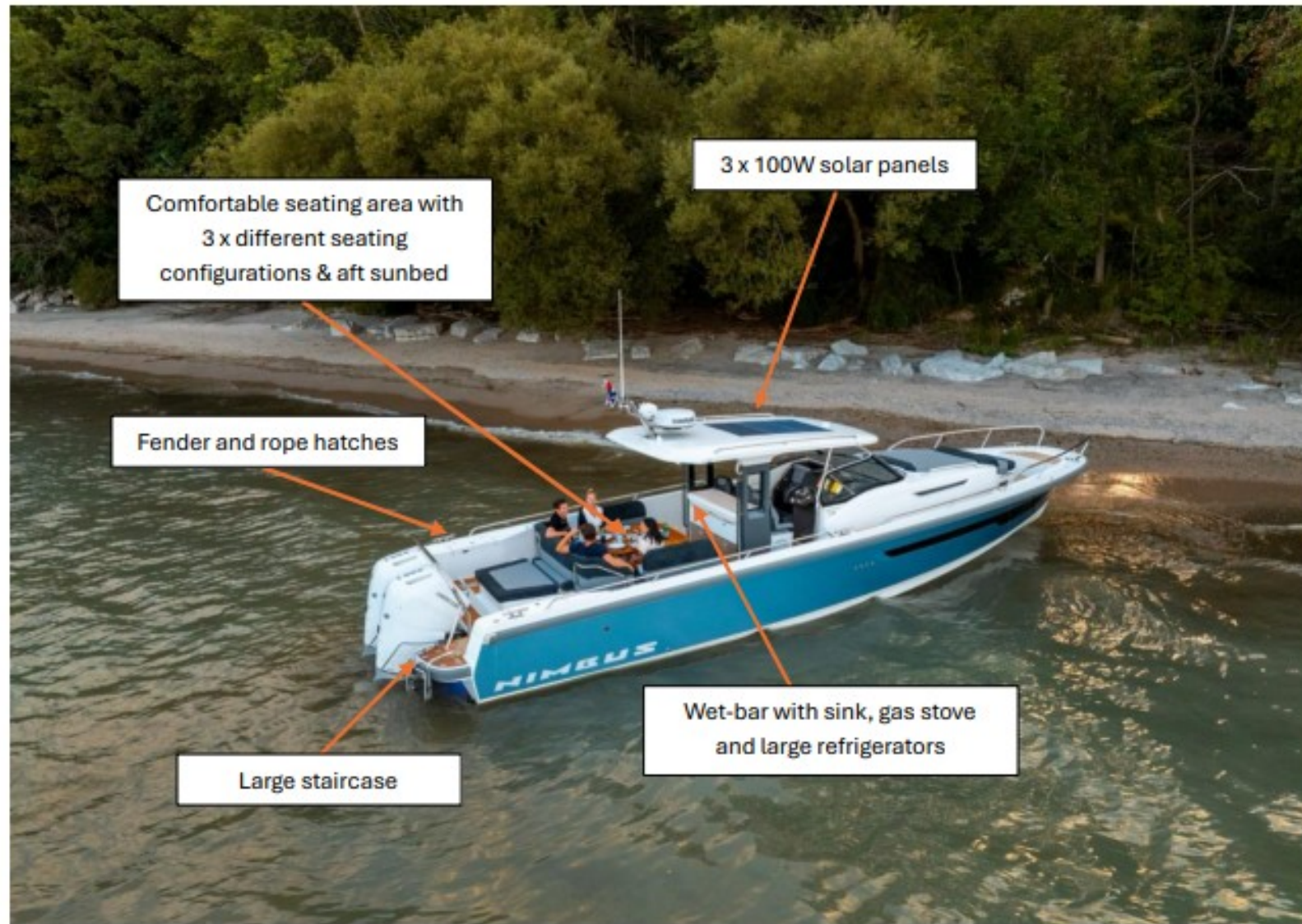


The T11 in Pictures





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Cockpit



Interior bow cabin



TYPICAL EXAMPLE OF EMPLOYMENT - YACHT-TIMES

FINANCING DATA

[illegible]

HIRE DATA

| | | | DAYS | Daily Hire (Incl. Skipper) |
|-----------------------------|-----------|-------------------------------------|------------------------|----------------------------|
| Allocated Weeks (May-June): | 2.00 | 14.00 | | 2,142.86 |
| Suggested Hire -out: | 15,000.00 | | | |
| Allocated Weeks (July-Aug): | 3.00 | 21.00 | | 2,571.43 |
| Suggested Hire -out: | 18,000.00 | | | |
| Allocated Weeks (Sep-Oct) : | 2.00 | 14.00 | | 2,142.86 |
| Suggested Hire -out: | 15,000.00 | | | |
| | | TOTAL HIRE PER ANNUM (DAYS): | <u>49.00</u> | |
| | | AVERAGE DAILY COST: | <u>874.64</u> | |
| | | AVERAGE DAILY HIRE: | <u>2,326.53</u> | |
| | | AVERAGE DAILY PROFIT MARGIN: | <u>1,451.90</u> | |

| | | | | | | | | | | |
|--|------------|-------------------------|------------|------------|------------|------------|------------|------------|------------|------------|
| | | % INCREASE ON INCOME: | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | |
| 1st Year Income based on above hire projections: | 114,000.00 | YEARLY INCOME: | 114,000.00 | 117,420.00 | 120,942.60 | 124,570.88 | 128,308.00 | 132,157.24 | 136,121.96 | 873,520.69 |
| | | Yearly Financing costs: | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | | % INCREASE ON OPEX: | 5.00% | 5.00% | 5.00% | 5.00% | 5.00% | 5.00% | 5.00% | |
| 1st Year costs Operational cost incl crewing, service, storage, insurance etc.: | 0.00 | YEARLY OPEX: | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | | YEARLY NET INCOME: | 114,000.00 | 117,420.00 | 120,942.60 | 124,570.88 | 128,308.00 | 132,157.24 | 136,121.96 | 873,520.69 |
| % on Ownership: | 0% | CCM_CASHFLOW | 114,000.00 | 231,420.00 | 352,362.60 | 476,933.48 | 605,241.48 | 737,398.73 | 873,520.69 | |
| | | ROI: | -62% | -23% | 17% | 59% | 102% | 146% | 191% | |

YACHT-TIMES

Partner Client Questionnaire

| | | |
|----|------------------|--------------------------------|
| A. | Company Name: | Enter company name |
| B. | Company Details: | Enter you full company details |
| C. | Date: | Enter date |

| | |
|---|--|
| 1 | Please state your estimate for the next summer season (e.g. 2026, 2027,2028) that you may start bookings with Yacht Times services: |
| | |
| 2 | Please state your estimate for the different locations/areas in Greece that you are looking to use the Yacht Times services, during the next summer seasons, stated above. |
| | |
| 3 | Please state your estimate for the number of weeks that you may book ahead for the next summer seasons, stated above, <u>Period A: May-June</u> |
| | |
| 4 | Please state your estimate for the number of weeks that you may book ahead for the next summer seasons, stated above <u>Period B: July - August</u> |
| | |
| 5 | Please state your estimate for the number of weeks that you may book ahead for the next summer seasons, stated above <u>for Period C: September-October</u> |
| | |
| 6 | Please describe any Boat/Yacht rental services used during the past 3 years for your Clients, giving following details: |
| | |
| Type/Size (Length) of Boat/Yacht: | |
| | |
| Number of daily cruises booked for your clients from May to June: | |
| | |
| Average Daily Charter rate charged to your Clients: | |
| | |
| Most Common Origin of clients (i.e. North European/US/Far East/Other: | |
| | |